

WOSB Sole Source Program

As a certified Economically Disadvantaged Women Owned Small Business (EDWOSB) you can award any order to Neutral Posture as a sole source. Section 825 of the FY15 National Defense Authorization Act provided agencies with statutory authority to award sole-source contracts to women owned small businesses (WOSBs) through the WOSB Federal Contract Program. Until now, contracts could only be restricted to competition of two or more WOSBs. On September 14, 2015, the SBA promulgated a final rule governing the awarding of these contracts with FAR Council approval on December 31, 2015. The FAR was officially updated on June 30, 2016.

THE RELEVANT PORTIONS OF THE FAR AND CFR:

- FAR Subpart 19.15 — Women Owned Small Business Program
- 13 CFR 127 — Women Owned Small Business Federal Contract Program

WOSB Sole Source Requirements

- Is the contract in a WOSB/EDWOSB eligible NAICS code?
- Is the contract (including options) valued at \$7m or less for manufacturing (most NP opportunities) or \$4M or less for all other contracts (some design/service opportunities)?
- Can the contract be awarded to the WOSB/EDWOSB at a fair and reasonable price?
- Is there a reasonable expectation that only one WOSB/EDWOSB will submit an offer?
- Has the EDWOSB concern or WOSB concern has been determined to be a responsible contractor with respect to performance

If all 5 questions above are answered "YES" then the contract can be awarded to a WOSB/EDWOSB on a sole source basis.

Government Customers Benefits

- WOSB spend credit
- Women's Business Enterprise National Council (WBENC) certified
- Woman Owned Small Business (WOSB) certified
- National Women Business Owners Corporation (EDWOSB) certified
- Leader in ergonomics and industry innovation
- SCS Indoor Advantage gold products
- BIFMA Level certified products
- ISO 9001: 2015 approved

Government Contracting Benefits

- WOSB spend credit
- Ease of contracting
- No formal bid process to develop, evaluate and award
- No justification required
- Saves time which saves money
- Reduction of time for receipt of product – Get product faster
- Higher customer satisfaction for end-user
- Increased customer-vendor interaction in design/specification of product to meet agency needs
- Protesting is not allowed

Company Contact Info

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